

2018 Budget	2017		2018		Notes/Thoughts/Asks
	Budgt	Actual	Budgt	Actual	
	INCOME				
Membership Dues	8,500.00	9,300.00	9,000.00	7,775.00	Emeritus Members 3 X \$225.0
Unpaid	0.00	0.00	0.00	0.00	
Spring Conf - Attendee's	8,000.00	8,317.00	9,000.00	7,661.99	
(Unpaid)	0.00	0.00	0.00	0.00	
(Scholarships)	0.00	0.00	0.00	0.00	
(Board)	0.00	0.00	0.00	1,743.00	7 X \$1743.00
(Lifetime Mbr)	0.00	0.00	0.00	249.00	1 X \$249.00
(Waived Misc)	0.00	0.00	0.00	0.00	
Spring Conf - Vendors	14,100.00	14,000.00	10,000.00	12,883.34	
Fall Conf - Attendee's	0.00	0.00	9,000.00	3,755.00	
(Scholarships) Fall	0.00	0.00	0.00	0.00	
(Board) Fall	0.00	0.00	0.00	0.00	
(Lifetime Mbr) Fall	0.00	0.00	0.00	249.00	1X \$249.00
Fall Conf - Vendors	0.00	0.00	10,000.00	2,200.00	
Award - National	1,000.00	1,000.00	0.00	0.00	
2017 Conference - Vender	0.00	0.00	0.00	0.00	
Total Income	<u>31,600.00</u>	<u>32,617.00</u>	<u>47,000.00</u>	<u>34,275.33</u>	
EXPENSES					
Spring Conf					
Location -	16500.00	16184.77	13750.00	27962.05	
Speakers	1900.00	0.00	2500.00	1127.52	
Paper (Brochures, etc)	550.00	924.03	900.00	958.23	
Door prizes	500.00	500.00	500.00	500.00	
Misc	200.00	0.00	0.00	179.90	
Total Spring Conference	<u>19650.00</u>	<u>17608.80</u>	<u>17650.00</u>	<u>30727.70</u>	
Fall Conf					
Location -	0.00	0.00	13750.00	750.00	Deposit
Speakers	0.00	0.00	2500.00	0.00	
Paper (Brochures, etc)	0.00	0.00	900.00	0.00	
Door prizes	0.00	0.00	500.00	0.00	
Misc	0.00	0.00	0.00	0.00	
Total Fall Conference	<u>0.00</u>	<u>0.00</u>	<u>17650.00</u>	<u>750.00</u>	
Spring 2018 Deposit	0.00	0.00	0.00	0.00	
Board Member Dues	480.00	160.00	480.00	160.00	
Website	200.00	378.78	150.00	144.99	Software Purchase
Awards, gifts	150.00	0.00	150.00	0.00	
Travel - Board	6500.00	2772.12	6020.00	4287.25	
Board National Conference Fee's	2600.00	2700.00	2500.00	3040.00	
PayPal	600.00	765.55	750.00	545.17	
Insurance	1420.00	1413.00	1450.00	1214.00	
Misc Office (Checks, stamps)	0.00	10.00	0.00	30.00	Annual state fee
Special Board Meeting	0.00	252.55	200.00	0.00	
Total Expenses	<u>31,600.00</u>	<u>26,060.80</u>	<u>47,000.00</u>	<u>40,899.11</u>	
Total Income	31600.00	32617.00	47000.00	34275.33	
Expensens	31600.00	26060.80	47000.00	40899.11	
Net Income	0.00	6556.20	0.00	-6623.78	